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Market Report:
**REPUBLIC OF
CHILE** April 2020

Market Report: Republic of Chile

March 2020

Country Profile:

Capital:

Population: (2017)

Area:

Official Language:

Currency Unit:

GDP (Current, 2018):

GDP per capita (2018):

GDP Growth Rate (2018): Annual:

Inflation Rate (2018):

Unemployment Rate(2018):

Tax Revenue

Imports of Goods and services (% of GDP):

Exports of Goods and services (% of GDP):

Santiago

18,729,160

756,096.3 km²

Spanish

Chilean peso

1USD: 865.70CLN

\$ 298.231 (Billion)

\$ 15,923.3

4.0 %

2.6%

7.2%

18.2%

28.7 %

28.8 %

* (Source World Bank Data)

Corporate tax: 25%

Income Tax: 0-35.5%

Standard VAT rate: 19%



The economy seemed to be recovering in the 1st Q of 2020 after last year social tensions. GDP growth was expected to reach 3.02 % by end of the year, and Exports are also expected to raise although uncertain global demand due to the Covid-19 Pandemic. The GDP growth forecast, however, is declining every month as impact of the global pandemic is becoming more considerable.

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General Facts:

The economy of Chile, which is one of the fastest developing economies of Latin America and the world's largest copper producer, is based on more mineral exports, especially copper. Chile's main imported items are petroleum and petroleum products, chemicals, electrical and telecommunications vehicles, industrial machinery, vehicles and natural gas.

Chile is the 1st country in Latin American that has adopted the free market economy model, has political and economic stability, and acts with the understanding of free and competitive trade with all countries of the world.

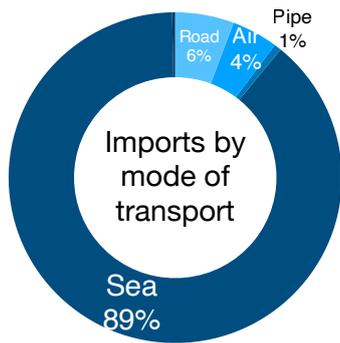
It is the country with the largest Free Trade Agreement (STA) in the region and has the best-functioning customs regime in the Region.

National Volumes per mode of Transport

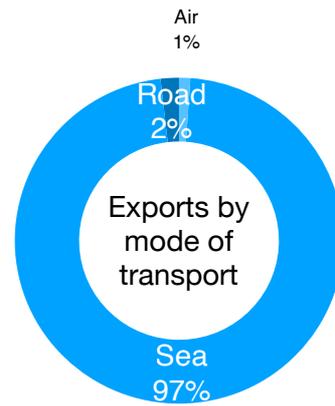
Transporte mode	Volume (M.T)	Percentage %
	3.9	3.26
	111.09	92.98
	2.19	1.84
Pipeline	2.09	1.74
Others	0.21	0.18
Total	119.48	100

* Source: Servicio Nacional de Aduanas www.aduana.cl

Import and Export Transport Modes



● Road ● Air ● Pipe ● Sea ● Other



● Air ● Sea ● Road

* Source: Servicio Nacional de Aduanas www.aduana.cl

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EXPORT MARKET

Export Trade Volume (2019): 71,183.5 (million USD)

Top Commodities: copper, fruit, fish products, paper and pulp, chemicals, wine
Copper ores and concentrates, Copper cathodes and sections of cathodes unwire, Copper unrefined, copper anodes for electrolyte, Semi-bleached or bleached coniferous chemical, Wine (not sparkling); grape must with by alcohol.

Top Destination Countries: China 31.3%, USA 14.9%, Japan 8.7%, S.Korea 6.4%, Brazil 4.5%

IMPORT MARKET

Import Trade Volume (2019): 64,625.3 (million USD)

Top Commodities: Petroleum and petroleum products, chemicals, electrical and telecommunications equipment, industrial machinery, vehicles, natural gas, Distilled fuel oils (diesel, diesel oil), Crude petroleum or bituminous mineral oils, Passenger cars
Cell phones and those of other wireless networks, Displacement passenger cars, Trucks, Liquefied natural gas, Bituminous coal for thermal use, Boneless fresh or chilled beef

Top Origin Countries: China 22.8%, USA 19.8%, Brazil 8.7%, Argentina 5.4%, Germany 4.2%

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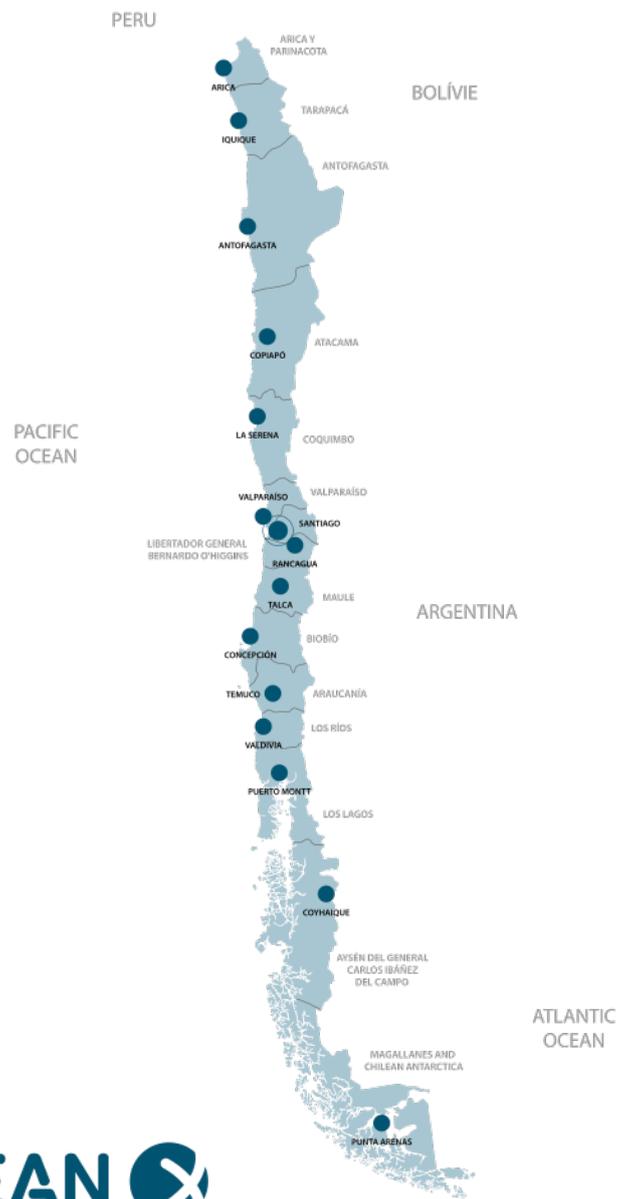
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Chilean Ocean Ports



CHILE



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Main Sea Ports:

Coronel, Huasco, Lirquen, Puerto Ventanas, San Antonio, San Vicente, Valparaíso

Here's an overview on the top 5 ports in Chile

Market Size in TEUs: **4.662.910**

Main Ports	Volume (TEUs) 2018
San Antonio	1.660.832
Valparaíso	903.296
Coronel	528.202
Talcahuano (incluye San Vicente)	486.568
Lirquen	320.404

* Source: CEPAL

1. Port San Antonio

<http://www.sanantonioport.cc.cl/index1.html>

Puerto San Antonio is the main port in Chile, located in the central area, being the closest port terminal to Santiago, the country's capital. Its area of influence is made up of central Chile and the province of Mendoza, in Argentina.

Inside Puerto San Antonio there are three terminals: STI Terminal, PCE terminal, Puerto Panul Terminal

The area of influence of Puerto San Antonio covers the Metropolitan, Fifth and Sixth regions, even reaching areas of the Fourth and Seventh regions.

To this total area must be added a high proportion of the cargoes from southern Chile, which are transhipped in cabotage operations to overseas services in this port to reach their international destinations. Note: 60% of international maritime trade with Argentina is carried out through Puerto San Antonio.

Next to the port and integrated as part of the city's infrastructure, six industrial parks are located on an area of 800 hectares. Its proximity to the port with a direct link to the road and rail network allows this logistics center to position itself in an intermodal context on an international scale.

The land connectivity of the Port of San Antonio is given by the Autopista del Sol, a modern high-speed, double-track highway that connects it with Santiago (just 100 kilometers) and the north via Route 5; by the Fruit Highway that connects

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with the central-south areas; by the railway network, and by the international route to get to Argentina.

Puerto San Antonio also has an intermodal railway station. The lines that provide transportation service belong to the State Railways Company (EFE), whose railway extension connects Santiago with San Antonio and is exclusively for freight use. Its network makes it possible for the railroad to reach all the terminals of Puerto San Antonio.

2. Port Valparaiso

<https://www.puertovalparaiso.cl/>

Puerto Valparaíso has a solid Logistics Model, the only one of its kind in Chile, which enables the logistics-port chain to be controlled efficiently. Through this logistic model, the flow of cargo and that of documentary and information processes flow synchronously.

3. Port Coronel

<https://www.puertodecoronel.cl/>

Located 30 km south of Concepción, capital of the Biobío Region. This terminal is close to agricultural, forestry and fishing centers that are the productive and exporting heart of the south central zone.

Puerto Coronel is connected to the rest of the country through the network of modern concessioned highways and railways that optimize connectivity with the productive centers of the center and south of the country.

Docks to manage cargo in 3 business lines: containers, general cargo and bulk cargo.

Ability to serve 2 container ships simultaneously.

6 cranes with a load capacity of between 50 and 100 tons: 2 Gantry ZPMC (STS) cranes 2 mobile Liebherr and 2 static Liebherr cranes

Linear meters of berthing fronts, with 9 sites for ships of up to 15 meters draft.

86 Hectares of total surface, where large support areas, warehouses and patios are distributed, among other facilities for an adequate service to cargo in general.

More than 500 reefer connections plugs.

4. Port Talcahuano & Port San Vicente

<https://www.puertotalcahuano.cl/>

Talcahuano Port is a multipurpose port. Its commercial activity is focused on the attention of general cargo ships, containers and bulks.

It is characterized by having sheltered waters, protected by the Quiriquina Island, which favors docking maneuvers for merchant ships and smaller vessels, among

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which industrial fishing boats, fishing boats for human consumption, tugs and boats stand out.

Principal functions

Construction, development, maintenance and operation of the docking front of the Port of Talcahuano, including the provision of docking and storage services on the docking front.

Main services

Empty container depot
Full reefer container depot
Container repairs
Collection and storage of break bulk loads
Dry dock for fishing schooners and bay boats
Parking of minor vehicles

Port San Vicente

<https://www.svti.cl/informacion-del-terminal>

Puerto San Vicente is one of the main ports of the South Pacific thanks to investments in specialized equipment for the transfer of containers and information systems, as well as the high frequency of line ships. It is a port that integrates all logistics activities, including the railroad connected to the national rail network.

Main services

Ship operations
Container consolidation
Cargo storage
Deposit and repair of empty containers

5. Port Lirquen

<https://www.puertolirquen.cl/>

Puerto Lirquén is the main private public service port in the country and is located in the bay of Concepción, 500 km south of Santiago, in the Bio Bio Region in Chile. Its main shareholders correspond to companies of the Matte business group (71.3%) and the Angelini business group (23.3%).

Puerto Lirquén currently has an installed capacity of close to 7,000,000 tons-m³, thanks to its 6 berthing sites and the largest area of patios and warehouses in the region.

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